

**International Policy Workshop  
Improving Fertilizer Supply in Africa:  
Opportunities for Production and Trade**

**June 28 – July 1, 2010  
Arusha, Tanzania**

**Monday – June 28, 2010**

08:00            Registration

**Session I: Opening Session**

09:00	Welcome and Introduction	EAC/IFDC
09:15	Introductory Remarks	EAC/HF/IFDC
09:30	Overview of the Workshop	B. L. Bumb, IFDC
09:45	Keynote Address: Creating a Common Market for East Africa: Implications for Food Security and Agricultural Growth	Ambassador J. V. Mwapachu SG/EAC
10:15	Discussion	
10:30	Coffee Break	

**Session II: Setting the Stage: Agricultural Development Issues**

11:00	Global Food Crisis and its Impacts on Africa: AFDB's Response	D.C Rweyemamu, AFDB
11:25	Bringing a Green Revolution in Africa: The Role of Policies and Technologies in Securing Food Production Growth	A. Langyintuo, AGRA
11:50	Strengthening Trade in Agricultural Commodities: The Role of ACTESA	C. Muyunda, COMESA

12:15	Promoting food security in Tanzania: The Kilimo Kwanja Vision, Strategy and Operational Programs	M. Muya MAFC, Tanzania
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12:40	Discussion	
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13:00	Lunch Break	
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### **Session III: Issues in Fertilizer Production**

14:00	Global Fertilizer Situation and Outlook	B. L. Bumb, IFDC
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14:25	Resource Endowments and Fertilizer Production Possibilities in Africa	R. Lazo de la Vega IFDC
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14:50	Development of Indigenous Resources: The Case of Minjingu Phosphate Rock	A. Modha, MMFL
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15:15	Development of Indigenous Resources: The Case of Tilemsi Phosphate Rock	O. Guindo, A. Gakou, Teguna Agro-Industries/ IFDC
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15:40	Discussion	
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16:00	Coffee Break	
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16:30	Technical, Environmental and Logistic Considerations in Building Nitrogen Fertilizer Plants	R. Lazo de la Vega IFDC
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17:00	Revitalizing a Moribund Plant: The Notore Experience	K. Masha, Notore
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17:30	Discussion	
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18:00	Adjourn	
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19:00	Reception	
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**Tuesday – June 29, 2010**

**Session III: Issues in Fertilizer Production in Africa (Contd)**

08:30	Technical, Environmental, and Logistics Considerations in Building Phosphate Plants	R. P. Gray, IFDC
08:55	Building a Regional Fertilizer Plant: The EAC Plan	M. Marwa, EAC
09:20	Factors Affecting Fertilizer Production In Zimbabwe	M.S. Kachere, Chemplex
09:45	Factors Affecting Fertilizer Production in the Southern Africa	R. Lazo de la Vega B. L. Bumb, IFDC
10:10	Discussion	
10:30	Coffee Break	
11:00	Investing in Fertilizer Plants: Alternative Scenarios	S. Zwart, Stamicarbon
11:25	Technical and Economic Issues in Granulation and Blending Operations	R. P. Gray, IFDC
11:50	Creating Joint Ventures in Africa: Lessons from ICS Experiences	S. Ramachandran IFFCO
12:15	Discussion	
13:00	Lunch Break	

**Session IV: Strengthening Market and Trade Linkages**

14.00	AMITSA: Linking Markets Through Information, Transparency and Technology	P. Annequin B. Okumu, IFDC
14.45	Creating Multi-Country Markets Through Regional Procurement	K. Shawa COMESA
15.10	Constraints in the Fertilizer Supply Chain in East Africa: Evidence from Tanzania	M. Anand ETG

15:35	Fertilizer Supply Chain in West Africa: Constraints and Possible Solutions	P. Fuentes, IFDC
16.0	Coffee Break	
16:30	Developing Regional Market in East Africa: Constraints and Opportunities	E. Muriuki, MEA
16:55	Financing Fertilizer Sector Operations: Innovative Approaches in Managing Risk	R. Chandramouli, EAS
17:20	Discussion	
18.00	Adjourn	

### **Wednesday June 30, 2010**

#### **Session V: Policy and Institutional Issues**

08:30	Policy and Institutional Issues in Developing Fertilizer Markets: An Overview	B. L. Bumb, IFDC
09.00	Fertilizer Policy in Selected Countries Nigeria, Kenya and Mali:	
	Fertilizer Policy in Nigeria: Past Developments and Future Directions	S. A. Ingawa FMARD/Nigeria
	Fertilizer Policy in Kenya: Past Developments and Future Directions	H. Mwangi, MOA/Kenya
	Fertilizer Policy in Mali: Past Developments and Future Directions	D. Kelema, MOA, Mali
10.15.	Discussion.	
10:30	Coffee Break	

11:00	The Voucher System and Fertilizer Market Development: Malawi, Ghana and Zambia:	
	Fertilizer Policy in Ghana: Lessons From Implementing the Voucher System	R. Bhavnani MOA Ghana
	Fertilizer Policy in Malawi: Lessons From Implementing the Voucher System	G. Nyandule-Phiri MOA, Malawi
	Fertilizer Policy in Zambia: Lessons From Implementing the Fertilizer Support Program	G.Mbozi MACO/Zambia
12:15	Discussion	
12:45	Group Formation	
13:00	Lunch Break	

#### **Session VI: Group Discussions**

14:00	Group Discussions: Production, Market Linkages and Policy Environment	Participants
16:00	Coffee Break	

#### **Session VII: Plenary Session**

16:30	Presentations by Groups	Participants
17:15	General Discussion	
17:30	Distribution of Certificates	EAC/IFDC
17:45	Closing Remarks: The Way Forward	
18:00	Vote of Thanks	EAC

**Adjourn**

**Thursday – July 1, 2010**

08:30	Field Trip to MMFL	IFDC/EAC/MMFL
09:00	Side Sessions on AMITSA, East Africa Fertilizer Association	Participants